CIWEM Metropolitan Branch Event

Delivering AMP7





23rd October 2019 making the difference



Agenda

18:00 - 18:05	Welcor	ne	Tom Dix	Senior Project Manager, Turner & Townsend
18:05 - 18:20	Deliver AMP7	ring	Tania Flasck	Head of Utilities, Turner & Townsend
18:20 - 18:35	The Re Frame	gulatory work	Nigel Sanders	Head of Regulation, Turner & Townsend
18:35 - 18:50	View fr Affinity	om Water	Keith Gardner	Director of Asset Strategy, Data & Innovation, Affinity Water
18:50 - 19:05	Addres AMP7 L Obligat	_eakages	Siraj Tahir	Senior Engineer, Arup
19:05 -	19:30		Q&A	
19:30 -	20:30		Drinks Recepti	on

Turner & Townsend 2

Turner & Townsend

- Independent professional services consultancy advising the infrastructure, real estate and natural resources sectors.
- 108 offices in 45 countries
- Experience advising on over \$400bn
 USD of infrastructure projects globally
- Specialist UK focus on utilities, water, rail, roads, power, aviation and defence sectors
- Experts at managing the many moving parts involved in complex programmes and projects.





Tania Flasck

23 October 2019 making the difference

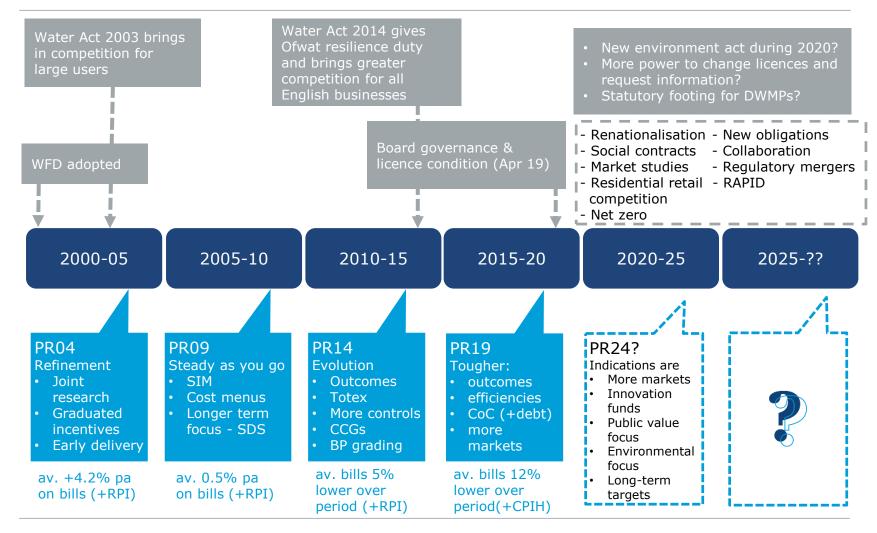


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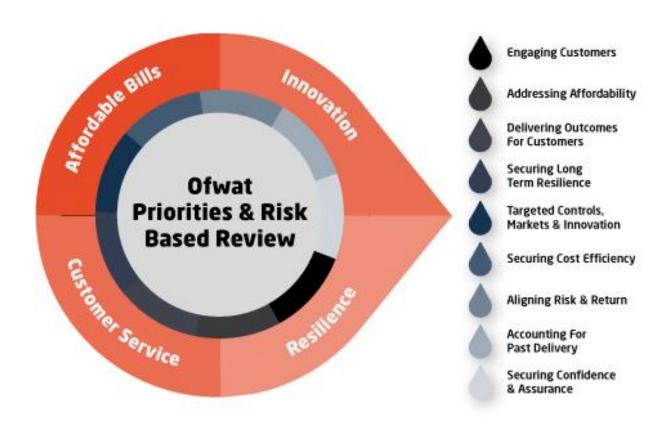
Agenda

- A Potted History of Developments
- PR19 Principles
- Addressing Future Challenges
- PR19: A Calculated Gamble?
- Achieving the Step Change
- T&T's Role Throughout AMP7

2000-25: A Potted History of Developments



PR19 Principles



Addressing Future Challenges



Environmental Challenges

- Increasing population
- Climate change
- Water scarcity
- Environmental quality standards



Resilient Systems

- Anticipate changes in demand
- Efficient recovery from disruptions
- Deliver sustainable services



Customer Expectations

- Champion reliability & responsiveness
- Achieve ambitious performance targets



Affordability

- Step change in efficiency to provide better service
- A nominal 12% reduction in bills
- Better customer engagement and support

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Pr19: A calculated gamble?

"The Environment Agency expects to see investment to increase resilience to drought and flooding, and a commitment to enhance the environment. We welcome Ofwat's announcement today which supports these principles."

Environmental Secretary Michael Gove, 2017.

"Companies may struggle to achieve allowed returns under Ofwat's renewed focus on cost efficiency in PR19 as average performers could face penalties... if they fail to meet efficiency targets, in turn exacerbating the pressure of lower returns."

Moody's Investors Service, 2017.

Achieving the Step Change

Driving Innovation

- Creating a culture and environment that allows changes to take hold and work in practice
- Place customers at the forefront of decision making
- Collaboration and joint ventures between companies to harness efficiency gains

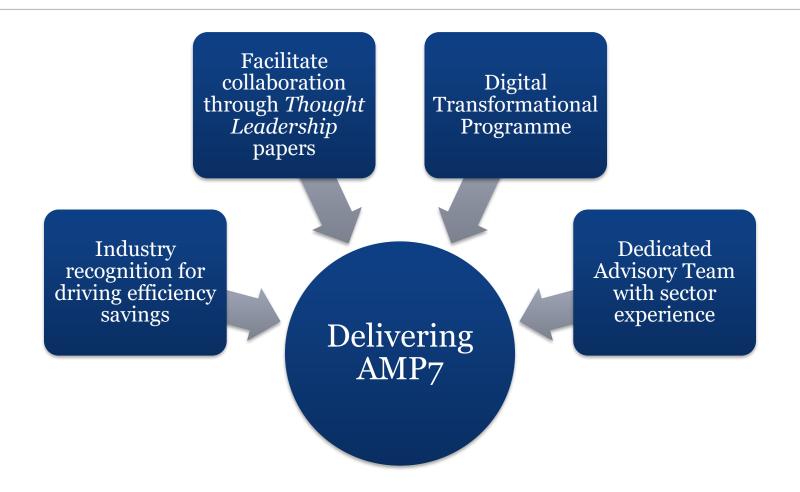
Future Proofing Industry

- Internet of Things (IoT) can provide more efficient water management
- Adopt Artificial Intelligence (AI) solutions, to learn and problem-solve the challenge of water scarcity and improve resilience
- Improved data analytics can bring commonality to the industry, and improve reporting metrics

Enabling Resilient Behaviours

- Challenge the status quo through greater customer engagement
- Evolve society's response to climate change by improving awareness of the challenges, and the role society has to play
- Prioritise long-term stewardship of the environment, assets and relationships and avoid financial repercussions

T&T's Role in AMP7



Turner & Townsend Delivering AMP7

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Nigel Sanders

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"These are seriously stretching goals for the sector"

"a new era for customers and the environment"

Ofwat 2019

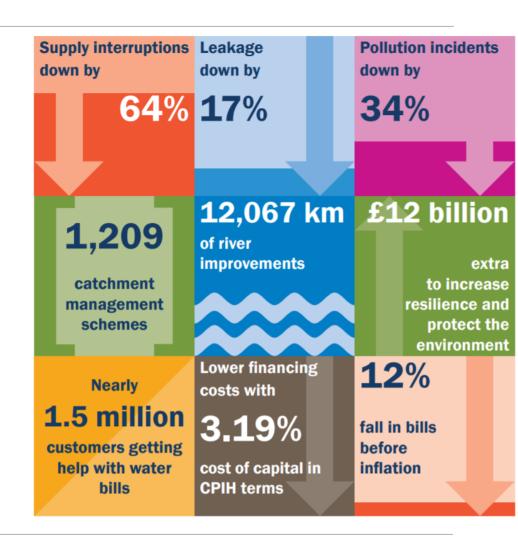
AMP7 will be different

Ambitious new performance targets go beyond the visible horizon while bills are to come down by 12%

The sector must innovate but innovation isn't just about technology

PR19 - what we know

The Ofwat PR19 draft determinations have been published



PR19 – what we know

Ofwat is laying down an unprecedented level of challenge

Is this disrupting the sector or something else?

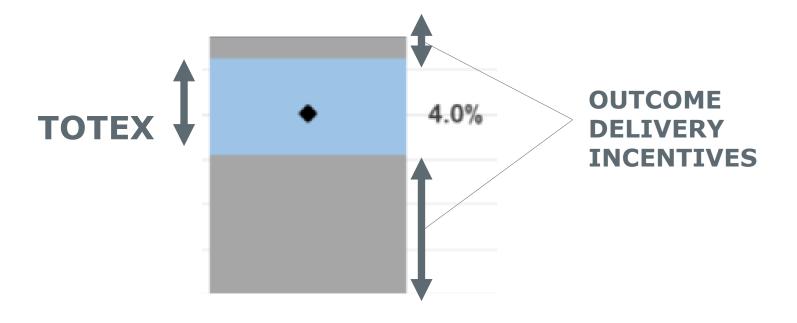
Either way this



is a tough problem

PR19 - what we know

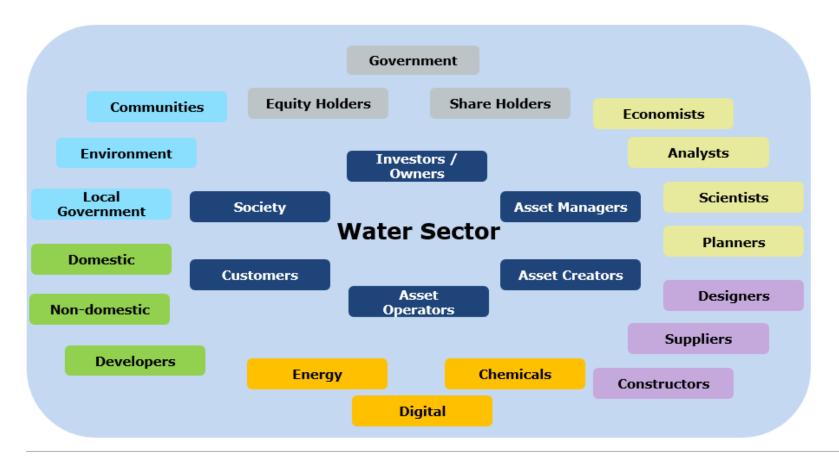
In 2020 – 2025 the focus will be on Outcomes because this is where the greatest risk lies



The sector needs to evolve quickly but...

"We cannot solve our problems with the same thinking we used to create them"

Looking holistically at the sector



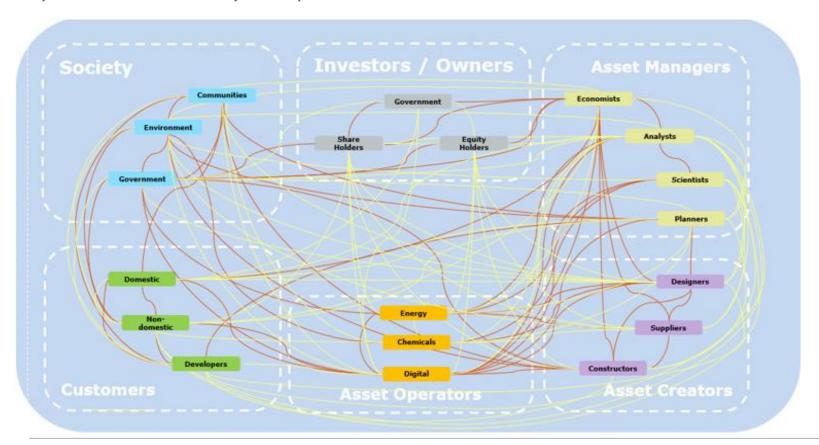
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Delivering AMP7

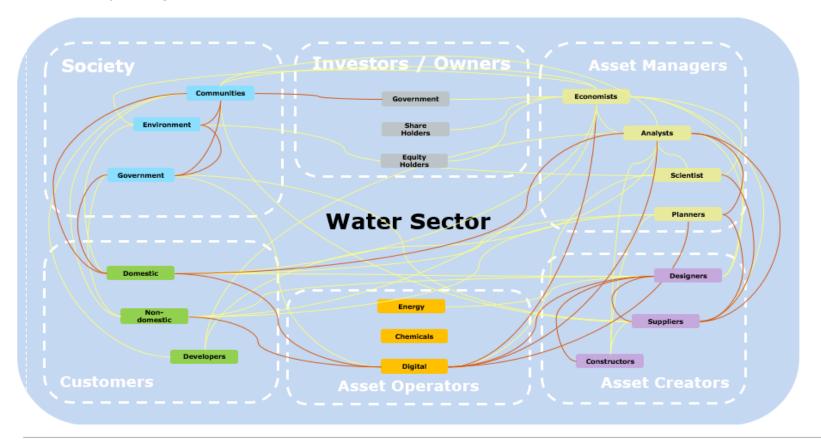
What is the full engagement framework that we believe will be successful?

		Invest	ors / O	wners	Asset	Manage	ers		Asset	Creator	s	Asset	Operato	ors	Custo	mers		Societ	y	
		Equity Holders	Share Holders	Government	Economists	Analysts	Scientists	Planners	Designer _s	Suppliers	Constructors	Energy	Chemicals	Digital	$D_{omestic}$	Non-domestic	Developers	Government	Environment	Communities
Investors / Owners	Equity Holders		M	М	Н	M	L	L	M	M	М	M	L	M	L	L	L	Н	L	L
,	Share Holders			Н	Н	М	L	L	М	M	М	М	L	М	L	М	L	Н	L	L
	Government				Н	L	L	L	L	L	L	L	L	M	М	L	L	М	M	Н
Asset Managers	Economists					Н	L	M	Н	Н	Н	М	L	Н	Н	М	L	Н	M	М
	Analysts						Н	M	M	M	L	Н	М	Н	M	М	M	М	M	L
	Scientists							L	M	M	M	Н	Н	Н	L	M	L	L	M	L
	Planners								Н	L	M	M	М	Н	M	М	Н	М	Н	Н
Asset Creators	Designers									Н	Н	Н	Н	Н	M	L	M	M	M	М
	Suppliers										Н	Н	М	L	L	L	L	L	M	L
	Constructors											L	L	Н	L	L	M	Н	Н	Н
Asset Operators	Energy												М	Н	L	M	L	Н	Н	M
	Chemicals													М	ĮΨĮ	[v]	L	L	Н	M
	Digital														Н	L	M	Н	M	M
Customers	Domestic		Th	ne ma	nnin	a sho	we th	nat tl	he ne	ed fo	r				_	M	Н	Н	Н	Н
	Non-domestic		The mapping shows that the need for								Н	Н	Н	M						
	Developers		collaboration between, say, domestic										H							
Society	Government		cu	stom	ers a	nd d	igital	is H	[GH										Н	Н
	Environment						J. 10					J								Н
	Communities																			
		Н	= high	interdepen	idency															
		М		ium interde		/														
		L	= low i	nterdepen	dency															

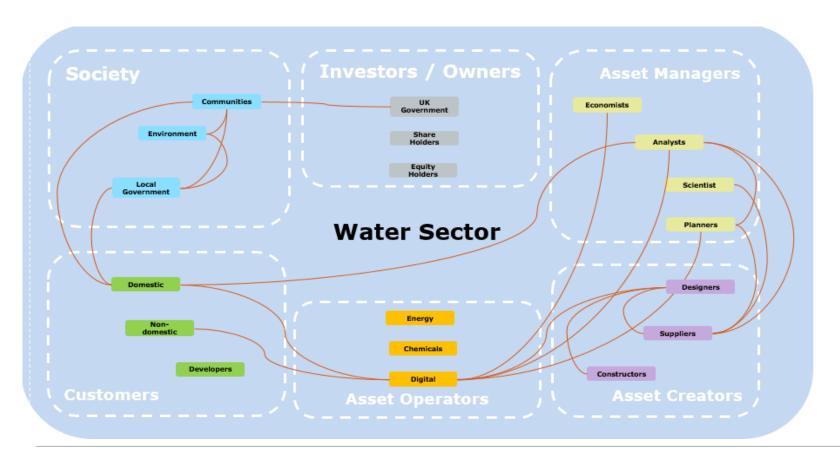
Mapping the links and stakeholders illustrates that the water sector as a system is extremely complex



We can simplify by looking at one measure at a time (Per Capita Consumption)

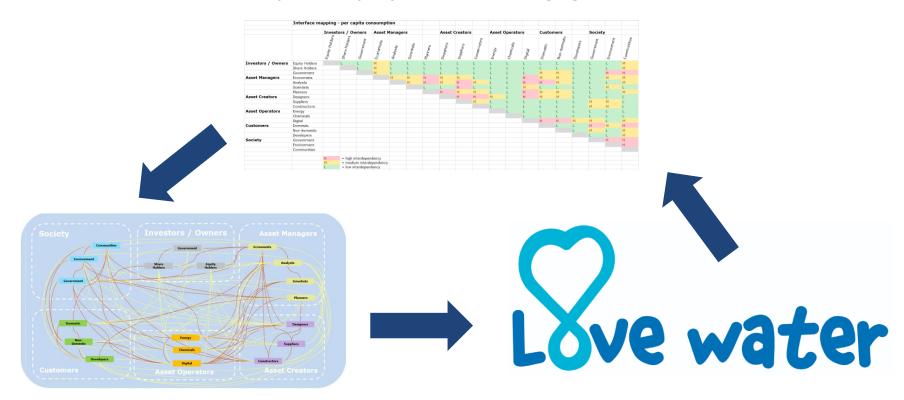


We can further simplify by removing secondary links for PCC



PR19 - what we know

As engineers and scientists we need to look at the challenge holistically All stakeholders have a part to play and must engage



Delivering AMP7 - Conclusion

We need to look at the challenge holistically

We need to address one metric at a time

Communication and collaboration between stakeholders is key

- Digital provides a new means of linking stakeholders
- We need to figure out how to use those links to drive engagement
- Engagement must lead to solutions

Delivering AMP7 - Conclusion

We need to look at the challenge holistically

We need to address one metric at a time

Communication and collaboration between stakeholders is key

- Digital provides a new means of linking stakeholders
- We need to figure out how to use those links to drive engagement
- Engagement must lead to solutions

And finally a reminder....

"We cannot solve our problems with the same thinking we used to create them"

Albert Einstein

Thank you



Keith Gardner

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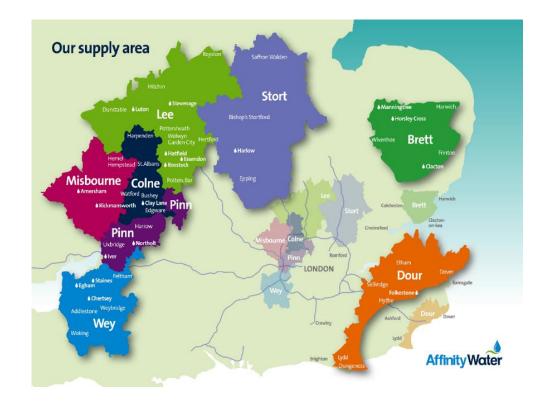
Keith Gardner, Director of Asset Strategy



Affinity Water

We are the largest water-only supplier in the UK and we are committed to delivering a high quality drinking water service to all our customers.

- 900 million litres of water per day
- 1.4 million properties
- 3.6 million people
- 74,000 non-household (commercial) customers



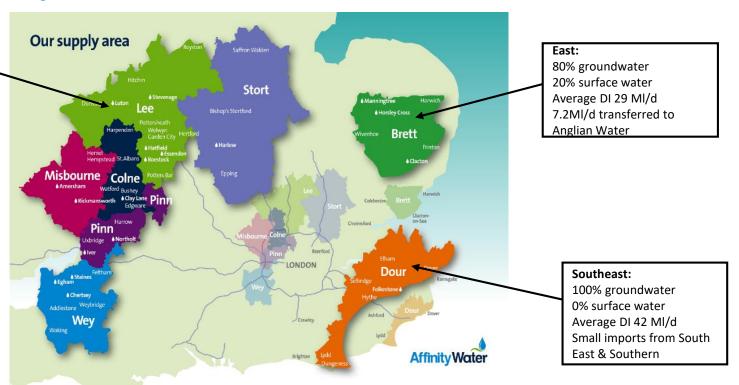


Our three supply regions

Affinity Water serves 3.6 million customers in Southeast England, in areas that the Government has designated as being under serious water stress.

Central:

60% groundwater 40% surface water Average DI 900 MI/d 36MI/d transferred to South East Water



Classification: Internal

Challenges in AMP7



- PCs & ODIs
 - OFWAT challenging the sector to achieve more for less
- It's not just about the regulator
 - Drought
 - Strategic resources
 - Abstraction reductions & environmental sustainability
 - DEFRA 25 year environment strategy
 - Cyber security
 - Resilience
 - Vulnerability
 - Macro-economic uncertainty



Leakage Performance Commitment

18.5% reduction in leakage across AMP7

Performand	e Commitme	nt:	Leakage							
Measure:				Leaka	ige in ML/d, th	ree-year-average				
Target	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25				
Target	162.2	156.2	150.2	144.2	138.2	132.2				

- 2018/19 YE Performance was 201 Ml/d
- Currently on target to achieve 19/20 performance
- Moved to a targeted strategy for 2019
- AMP7 will require a step change to achieve

Classification: Internal



Supply Interruptions

2018/19 Performance was 12 mins/property

Performan	ce Commitme	ent :			Supply into	erruptions Greater t	han 3 hours
Measure:			1	Average supp	ly interruptior	n greater than three	hours (minutes per property)
Torget	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	
Target	06:00	04:17	03:58	03:40	03:22	03:00	

- AMP7 metric includes planned work
- Control room Situational Awareness will improve response times to network events



Per Capita Consumption

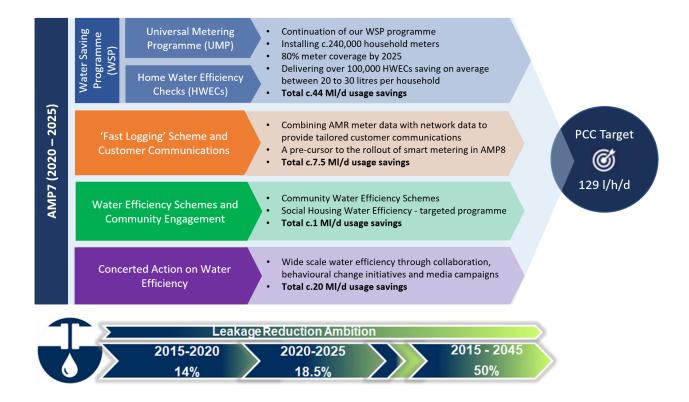
Most ambitious PCC reduction in the sector for AMP7

Performanc	e Commitment :		Per Capita Consumption							
Measure:			Litres per head per day (I/h/d), three-year advance							
Target	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25				
	151.6	149.00	144.10	140.50	136.50	132.60				

- Ambitious PCC target is strategically important for many reasons
- AMP7 Strategy is data driven
- Smart metering trials funded in AMP7



AMP7 Achieving PCC





Summary of AMP7 Investment

April 2019

The AMP7 investment portfolio (capex + opex) is £852m.

Across the four sub-portfolios:

Environment: £92.0m

Non-infrastructure: £432.0m

Infrastructure: £292.3m

Business Improvement: £35.7m

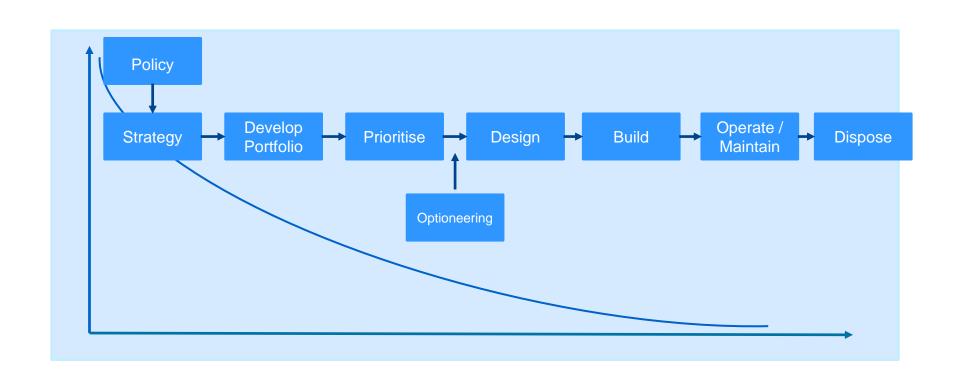
AMP7 Yr1 Capex £160m vs £96m 19/20





High Level Process

Significant Opportunities for efficiency early in the Asset Lifecycle





AFW Investment Programme delivery strategy

- Risk based portfolio prioritisation & optimisation
- Early engagement with delivery partners
 - More collaborative working
- Visibility of programmes and certainty of forward delivery
- Bundling of discreet packages of solutions
- Standardisation
- Off site construction
- Alignment with Carbon Reduction strategy
- "Fast follower" innovation strategy

Classification: Internal



Strategic Regional Solutions

Adaptive planning approach for AMP7

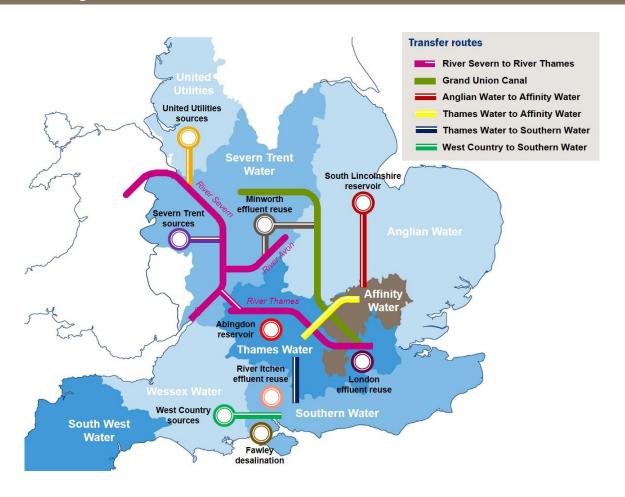
Development of regional/ national solutions



- In August 2018, Defra, Ofwat, EA and DWI jointly wrote to water <u>companies</u> setting an expectation for increased ambition in water resources planning to transcend boundaries, enhance resilience and increase efficiency.
- Companies responded positively: Six companies Affinity Water, Anglian Water, Severn Trent Water, Southern Water, Thames Water, United Utilities put forward joint solutions in their business plans.
- Ofwat allowed £450 million for development work in 2019 draft determination.
 - This covers 15 potential regional solutions across 8 companies.
 - Ofwat's assessment identified a further two potential exporter companies - Wessex Water and South West Water.
 - The additional water provided by these regional solutions is in excess of 1000 MI/d.

Classification: Internal

Diagram of strategic schemes



Classification: Internal



Technology & Innovation

Affinity Water

Machine learning - introduction

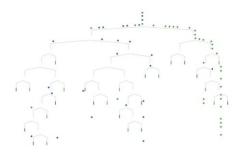
Machine Learning and Al

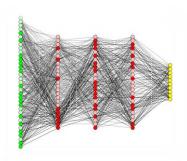
 Machine Learning is the science of getting computers to learn and act like humans do, and improve their learning over time in autonomous fashion, by feeding them data and information in the form of observations and real-world interactions

Table 1: The three components of learning algorithms.

Representation	Evaluation	Optimization
Instances	Accuracy/Error rate	Combinatorial optimization
K-nearest neighbor	Precision and recall	Greedy search
Support vector machines	Squared error	Beam search
Hyperplanes	Likelihood	Branch-and-bound
Naive Bayes	Posterior probability	Continuous optimization
Logistic regression	Information gain	Unconstrained
Decision trees	K-L divergence	Gradient descent
Sets of rules	Cost/Utility	Conjugate gradient
Propositional rules	Margin	Quasi-Newton methods
Logic programs		Constrained
Neural networks		Linear programming
Graphical models		Quadratic programming
Bayesian networks		
Conditional random fields		





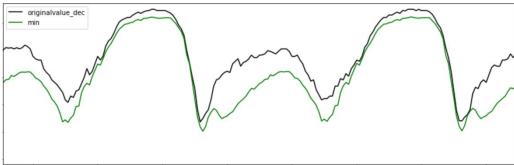


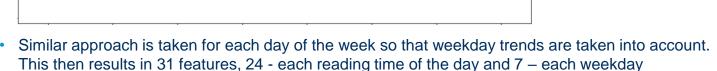
Affinity Water

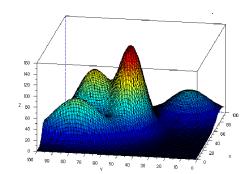
Clustering

Machine Learning and Al

- 100s of models considered to extract sets of behaviour of the sensors based on similarity in order to define ways to interpret each shown behaviour. This is also known as 'clustering'. Currently opted to use Gaussian Mixture to cluster sensor readings.
- The clustering takes the average smoothed median minimum values (green line) for each reading time of the day. The black line is the normal sensor readings:





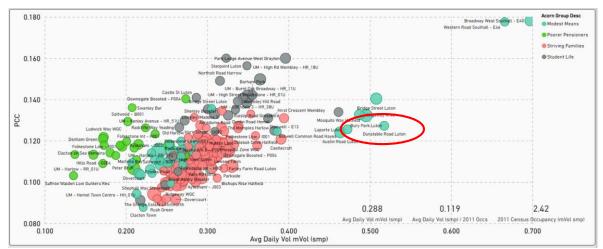




Luton Mosque & "High water use" communities Affinity World

Environmental Pilot Projects

- Pilot project working with Mosque(s) and community leaders/advocates to support and engage with "high water use" communities targeted in Luton that use additional water in relation to faith and culture
- Initial assessment of WSP props in the trial area deemed to have high PHC
- Local "community champions" to support HWECs and help tailor engagement
- Opportunity to go wider and build "social capital" and partnerships – e.g. social tariff schemes, priority services register, REFILL, disposing "FOG"



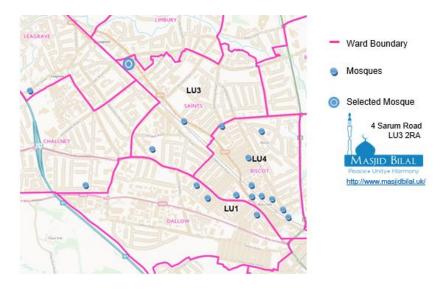
Acorn Catagory	Property Count	Acorn Group Desc	Avg Daily Vol (mVol)	Avg Daily Vol / 2011 Occs	Property Count	2011 Census Occupancy	Avg Acorn Occs	Metered %
Affluent Achievers	412539	Student Life	0.319	0.131	35235	2.37	2.20	57.35%
Comfortable Communities	382335	Modest Means	0.309	0.123	59253	2.70	2.66	61.97%
Financially Stretched	283634	Striving Families	0.296	0.113	144723	2.65	2.63	52.81%
Rising Prosperity	192387	Poorer Pensioners	0.197	0.121	44423	1.55	1.57	46.26%
Urban Adversity	187231	Total	0.288	0.119	283634	2.45	2.42	54.26%

Affinity Water

Luton Mosque – Grey Water Recycling

Environmental Pilot Projects

- Mosques use significant amount of water and can be an influential body to propagate key water saving message linking to their faith and core values.
- Our proposed mosque we plan to work with are going through full renovation (incl. new plumbing) and one of the imams is a company employee.
- Opportunity to install grey water recycling plant in the mosque (phase 2 of project) recycling water used for "wudu" (ritual washing before prayers) for toilet flushing.
- Log and measure meters to mosque before and after interventions to evidence the benefits
- Potential to replicate benefits to other communities and other faiths e.g. Hindu temples in Wembley, NW London.



Community project area map will focus engagement and interventions in 3 local wards initially

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Siraj Tahir

23 October 2019 making the difference



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Leakage priorities

Siraj Tahir
Water & Environment



How are we doing?



Significant improvement between 1994 and 2000.

Fairly constant since then at around 23%

Leakage KPIs not effective?



Water lost to leakage in England and Wales

Total leakage/millions of litres per day



ББС

How do we compare?

0,2

0,1

2004

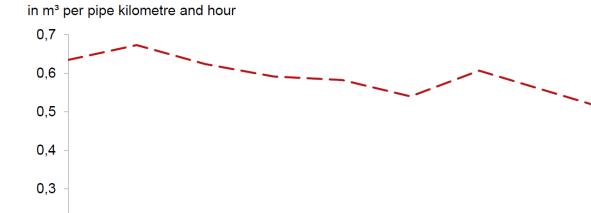
2005

____ DE ____ FR ____ AT ___ AT ___ PL

2006



Specific water losses



2007

2008

2009

2010

2011

Source: Civity

2012

0,50

0,19 0,15

0,14

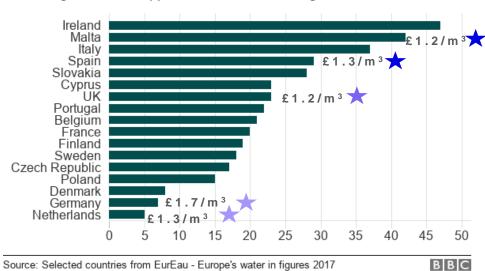
0,12

How do we compare?

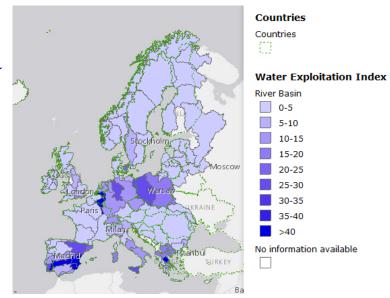


Water lost to leaks across European countries

Percentage of water supplied that is lost to leakage



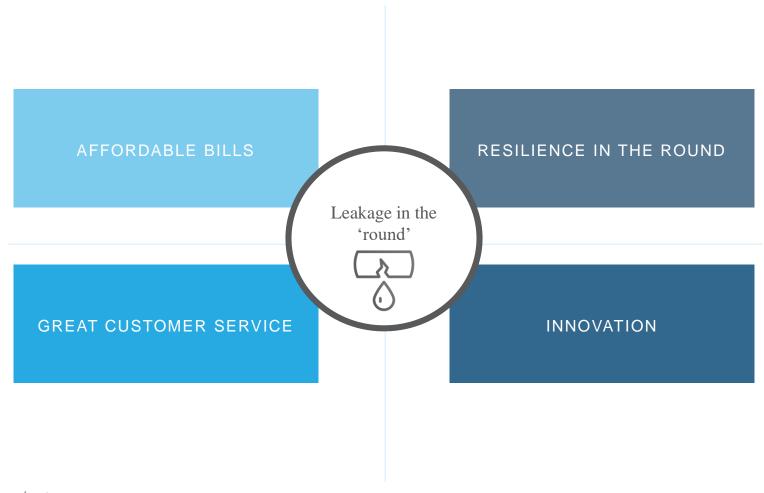
Water Exploitation Index



arup.com/water

Ofwat Priorities & Leakage





arup.com/water

Where do we go next?









PROCESSES

MULTIPLE CAPITAL ACCOUNTING

OPERATIONAL

PROCUREMENT

PEOPLE

STAFF NUMBERS

SKILLS

TRAINING

TECHNOLOGY

PREDICTIVE

ADAPTIVE

QUICKER + FASTER + CHEAPER

Innovate and Collaborate Across the Sector

on: Internal

What are we doing?

ARUP

Supporting Utilities











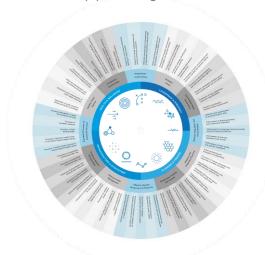


Supporting Innovation





Supporting Cities



City Water
Resilience Approach
(CWRA)

arup.com/water

ARUP

Siraj Tahir | Water & Environment

siraj.tahir@arup.com

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Q&A

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